

# LEADING COMPANIES CHOOSE HELLOSIGN



## **Fast time to value and revenue**

HelloSign is an intuitive and easy-to-use eSignature product for senders and signers. It's easy to adopt, use, train, administer, maintain, and configure. The solution is ranked the #1 most implementable eSignature solution\*, allowing our customers to be up and running in an average of 2.5 days — with 39% of our customers completing their integration in less than one day of development.



## **Pre-built integrations and APIs for seamless collaboration and workflows**

The HelloSign platform has pre-built integrations with leading CRM, CLM, and ERP applications including Salesforce, Dropbox, Box, Google Drive, Microsoft Word, and Oracle CEC. HelloSign can be added to customers' own business applications or websites using our API.



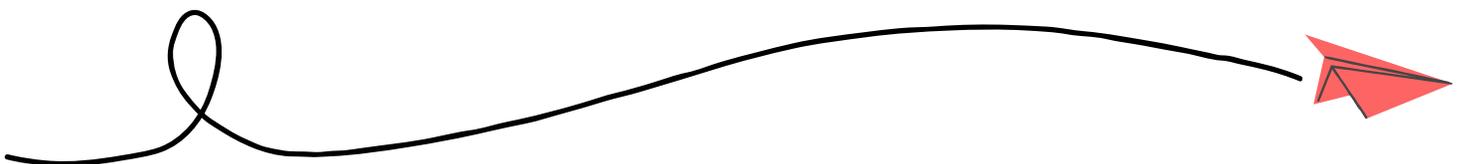
## **Lower remediation cost**

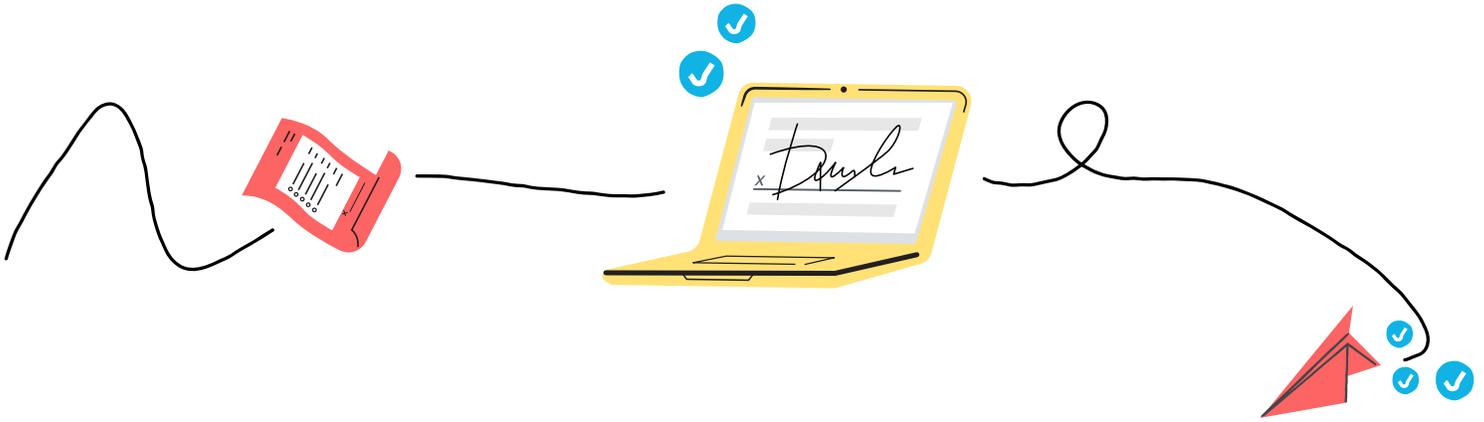
Built-in validation and guidance reduces time spent checking and fixing by as much as 10 minutes per signed contract.



## **Rapid onboarding and dedicated support**

Experience less complicated implementation and onboarding time with award-winning technical and customer support.





### **A one-stop shop for electronic and digital signatures**

Generate simple, secure, and legally binding eSignatures in compliance with the EU eIDAS Regulation (No 910/2014) and the UK eIDAS Regulations (eIDAS).



### **Legally binding eSignatures with best-in-class security features and audit trails**

SOC 2 Type II, HIPAA, GDPR compliant, and multi-factor authentication. All documents are encrypted at rest using AES 256-bit encryption, and when documents are in transit, they are protected with Transport Layer Security (TLS). The platform generates a digital audit trail recording data that includes who signed the document, their email and IP address, any 2FA, and the time and date of signature.



### **EU data centers**

HelloSign has data infrastructure for document storage in the EU and the UK. Customers may choose to store all their transactions and documents in AWS data centers in Frankfurt, with a backup in Paris.



People will work with you if you listen to them and offer simple solutions that make their job easier. HelloSign is location- and device-agnostic, and scalable. For an IT team, that's the dream: everyone gets the same experience, and maintenance is simple. This means we don't have to change how we work as we grow — HelloSign and Dropbox Business will grow and scale with us.

**Daniel Halter**

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